

M/OAA PARTNER'S DAY, DECEMBER 1, 2015

WORKING WITH USAID 101 HANDOUT

Further USAID acquisition and assistance information can be found at the links below:

- Partnership Opportunities <https://www.usaid.gov/partnerships>
Partnership Opportunities offers information for those seeking to obtain funding from the agency, or provide products or services. We work with 3,000 partners around the world - and are always looking for more.
- **Business Forecast**: A forecast of current or future opportunities to work with USAID
- **Search for Opportunities**: Resources to help find and apply for USAID opportunities
Grants.gov and FedBizOps.gov.
- Opportunities for Funding Grant and Partnership Programs
- **Grant and Contract Process**: A step-by-step guide on the USAID Acquisition & Assistance award process.
- **Grant and Contract Resources**: Relevant regulations, policies and resources pertaining to USAID awards.
- **Training On How To Work With USAID**: Virtual training sessions that provide basics of how to find opportunities and effectively work with USAID.
 - **Exploring Funding Opportunities to Partner with USAID** : A 4-step work plan for exploring potential funding opportunities with USAID. Running Time 30 MIN
 - **Understanding Types of USAID Awards** covers the differences between a grant, cooperative agreement, and a contract; key phases of the award cycle; the different partner communication tools USAID may use to communicate with interested partners; and competition rules for acquisition and assistance. Running Time: ~45 minutes.
 - **Effectively Responding to USAID Award Solicitations** explains best practices in drafting a response to a solicitation,. Running Time: ~30 minutes.

- **Preparing Budgets for Assistance Applications**: how to read a grant or cooperative agreements solicitation to determine the size and scope of a budget and how to prepare a cost application budget, Running Time: ~40 minutes.
- **Introduction to USAID Partnerships and the Global Development Models** helps resource partners, better understand public-private partnerships and **Global Development Alliances (GDAs)**
- **Unsolicited Proposals & Grant Applications**: How to submit a new and innovative idea for funding via an unsolicited proposal or grant application.
- **USAID Awards and Implementing Partners**: A searchable database that provides information on USAID's most recent awards and implementing partners: **USASpending.gov**.
- **Development Innovation Ventures** and **Grand Challenges for Development** are two of our unique programs aimed at encouraging breakthrough solutions to solve our most important development challenges.
- **Ocean Transportation**: Opportunities for firms that supply ocean transportation, and are interested in USAID's food aid program. <https://www.usaid.gov/work-usaid/get-grant-or-contract/ocean-transportation>

RESOURCES FOR PARTNERS

Information Available: <https://www.usaid.gov/work-usaid/resources-for-partners>

- **Compliance** -- USAID is dedicated to protecting the integrity of our foreign assistance efforts and the taxpayer funds entrusted to us to save lives and improve livelihoods. Find out more about USAID's Compliance Office and how to report concerns.
- **Ombudsman** -- USAID official tasked with managing complaints about specific acquisition and assistance proceedings. Find out more about the Ombudsman. <https://www.usaid.gov/work-usaid/acquisition-assistance-ombudsman>
- **Acquisition and Assistance Policy Directives (AAPD)** -- The official source for the latest updates in acquisition and assistance (A&A) policy and requirements.

- **Partner Vetting System** -- USAID has a pilot program that tests vetting policies and procedures, evaluates the resources required for vetting, and seeks input from stakeholders about the impact of vetting USAID-funded delivery of foreign assistance. Learn more about USAID’s vetting efforts.
- **Branding and Marking** -- Guidelines for how USAID’s identity should be used.

ADS 300: Acquisition & Assistance This series is composed of ADS Chapters and References that focus on the subject matter of Acquisition and Assistance. This series provides specific policies and guidance in areas such as USAID Direct Contracting; Grants and Cooperative Agreements to Non-Governmental Organizations; Commodity Import Programs; and Source, Origin, and Nationality.

To learn more about how USAID’s work translates into meaningful results, check out our Dollars to Results website (<https://results.usaid.gov/>).

- You can find additional information on how Foreign Assistance is spent country to country by visiting ForeignAssistance.gov.
- If you are interested in learning more about USAID’s programs and activities, you can visit USAID’s [interactive map](#) or [portfolio site](#).

